## **Wiley Corporate Solutions**

### Case Study: The Impact of Enhanced Content on Engagement

### **Background**

In today's society, the majority of us are constantly connected and exposed to a wealth of information in various formats, through a variety of communication channels. It is no different for healthcare professionals (HCPs). A global medical technology company needed to extend and sustain the impact of a peer-reviewed article by providing readers an immersive experience.

### **The Challenge**

More than **7,000** articles are published monthly in primary care journals alone<sup>1</sup> Adding specialty and general scientific journal publications, this leads to over 28,000 peer-reviewed journals with an estimated 2.5 million publications annually<sup>2,3</sup>

Top ways clinicians prefer to receive pharma information<sup>4</sup>

# Most Preferred Least Preferred PRINT WEBSITE MAIL EMAIL TABLET APP EMR MEDIA MESSAGE Www STATE OF THE PRINT WEBSITE WAIL TABLET APP EMR MEDIA MESSAGE EMAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WEBSITE WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WEBSITE WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WEBSITE WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WEBSITE WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WEBSITE WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WEBSITE WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WEBSITE WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WEBSITE WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WEBSITE WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WEBSITE WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WEBSITE WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WEBSITE WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WEBSITE WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WEBSITE WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WEBSITE WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WEBSITE WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WEBSITE WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WEBSITE WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WEBSITE WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WAIL TEXT MEDIA MESSAGE TO STATE OF THE PRINT WAIL TEXT WAIL TEXT WAIL TEXT WAIL TEXT WA

### **The Solution**



Enhanced content such as video abstracts and infographics are easily accessible at any time, bite-sized, simple and engaging



Due to the bite-sized nature of video abstracts and infographics, it can be shared through the preferred channels clinicians consume data



Ability to have peer-reviewed infographics and video interview with an author linked within the published article hosted on **Wiley Online Library** 

### Results



Articles with Research Square Video
Abstracts have Altmetric scores that are
140% higher than articles without video
abstracts<sup>1</sup>



Those articles rank **33% higher** than non-video articles published in the **same journal**<sup>2</sup>... and **18% higher** than papers published in **all journals**<sup>3</sup>



Infographics are liked 4x more than presentations, and 23x more than documents on SlideShare

Infographics are shared **2x more than presentations**, and **3x more than documents** on other social networks, such as LinkedIn, Twitter and Facebook

- Alper et al., 2004, J Med Libr Acssoc. 2004; 92 (4):429-437.
- 2. Ware et al. 2015 International Association of Scientific, technical and Medical Publishers, the Netherlands (4th edition)

- 3. Lau 201
- SSCG Media Group Dec 2015 MapMD™ Study (Survey Size: 1,650 healthcare professionals across 11 Physician specialties); "Taking the Pulse," Manhattan Research, 2015.

#### **Testimonial**

"I hope in [the] near future video abstracts will become [a] very important tool for non-chemists to understand the importance of the chemistry work. I definitively appreciate the initiation of this method of abstracting the scientific results."

