DISCOVERY PACKAGES

TERMS AND CONDITIONS

1. Application and Definitions

- a) These Terms and Conditions and those included in the Term Sheet (together with the "Agreement") apply to all orders placed by sponsors ("Sponsor") for services regarding the production of a Discovery Package ("Discovery Package") to be provided by John Wiley & Sons Inc and/or its subsidiaries as set out in the Term Sheet ("Wiley"). The words and phrases in the left-hand column and/or defined in bold on the Term Sheet will bear those meanings when they are used in these Terms and Conditions.
- b) "Defect" means a defect, error or bug having an undisputed material adverse effect on the appearance, operation or functionality of the Discovery Package, but excluding any defect, error or bug caused by or arising as a result of (i) an act or omission of the Sponsor, or an act or omission of one of the Sponsor's employees, officers, agents, suppliers, sub-contractors or end users; or (ii) an incompatibility between the Discovery Package Specifications and any other system, application, program or software not forming part of the environment for use in which the Discovery Package has been designed.
- c) "Discovery Package" means an individual web page which is meant to function as a discreet entity within Wiley Online Library and, in the context of this Agreement, shall be developed and customized for the Sponsor in accordance with the terms of this Agreement and the Discovery Package Specification.
- d) "Discovery Package Content" means the content, comprising of either Sponsor Content or Wiley Content (as defined in Sections 7(b) and 7(c)) or both, whether provided to Wiley by the Sponsor or used by Wiley from time to time for incorporation in the Discovery Package as set out in the Discovery Package Specification or as otherwise agreed between the parties.
- e) "Discovery Package Specification" means the specifications and functionality for the Discovery Package as set out in the Term Sheet or as further agreed between the parties.



- f) "Intellectual Property Rights" means all patents, inventions, copyrights and related rights, trade marks, business names and domain names, rights in get-up, goodwill and the right to sue for passing off, rights in designs, database rights, rights to use, and protect the confidentiality of, confidential information (including know-how), and all other intellectual and industrial property rights, in each case whether registered or unregistered and including all applications and rights to apply for and be granted, renewals or extensions of, and rights to claim priority from, such rights and all similar or equivalent rights or forms of protection which subsist or will subsist now or in the future in any part of the world.
- g) "Launch Date" shall mean, subject to Section 2(b), the date on which the Discovery Package becomes available to the public.
- h) "Services" means the design and development, hosting and maintenance (where applicable) of the Discovery Package and any related services to be provided pursuant to this Agreement. This includes the production of the related content, which can include infographics, video abstracts, video summaries, multiple-choice questions.
- i) "User(s)" means a user of the Discovery Package.

2. Wiley's responsibilities

- a) Wiley shall (i) design, develop and deliver the Discovery Package for the Sponsor in accordance with the Discovery Package Specification, which shall include the Discovery Package Content; and (ii) provide the Services during the Term.
- b) Wiley shall use reasonable endeavours to deliver the Discovery Package in accordance with the Delivery Dates. Notwithstanding the Delivery Dates, Wiley shall be entitled to an extension of time proportionate to the period of delay where such delay or failure is caused, in whole or in part, by (i) a change request initiated by either party pursuant to section 6, (ii) the acts or omissions of the Sponsor or its employees or agents, or (iii) the occurrence of an event of Force Majeure as set out in section 18(c). Provided that Wiley has delivered a Discovery Package that accords in all material respects with the Discovery Package Specification, in the event that the Sponsor unreasonably withholds or delays Acceptance (as defined in clause 4 below) or delays the launch of the Discovery Package for more than 30 days following its Acceptance, or cancels the launch of the Discovery Package, the Launch Date shall be deemed to have occurred 30 days after Wiley notifies the Sponsor that the Discovery Package is ready for launch.



3. Sponsor's Responsibilities

- a) The Sponsor shall use all reasonable endeavours to perform its obligations within the time periods set out in this Agreement.
- b) Upon Wiley's reasonable request, the Sponsor shall provide to Wiley, its successors, assigns, sub-contractors or other legal representatives, all cooperation and assistance required for Wiley's implementation or perfection of the Services.
- c) The Sponsor shall be responsible for the accuracy and completeness of the Discovery Package Content that it provides to Wiley.

4. Acceptance & Defects

- a) Acceptance of the Discovery Package ("Acceptance") shall be confirmed in writing by the Sponsor within 10 days of delivery of the final Discovery Package and shall be confirmed on the basis that the Discovery Package has met all the Discovery Package Specifications (and if any acceptance tests are agreed upon in writing by the Parties, then this shall form the basis for Acceptance). The Sponsor shall notify Wiley in writing if the Discovery Package has not met the Discovery Package Specifications and give detailed reasons for such non-acceptance within 10 days of delivery, after which, if Wiley agrees with Sponsor, Wiley shall revise the Discovery Package to ensure it conforms with the Discovery Package Specifications and resubmit the Discovery Package for Acceptance. In the event that the Sponsor fails to provide Wiley with appropriate written notification, the Discovery Package shall be deemed to be accepted on the expiry of ten (10) days after the Discovery Package has been provided to the Sponsor.
- b) Wiley shall remedy any Defects promptly in order to ensure that the Discovery Package is accepted by the Sponsor. If the retest demonstrates that the Discovery Package is still not in conformance with the Discovery Package Specification, and such non-conformance is not due to any act or omission by Sponsor, the Sponsor may, by written notice to Wiley, elect: (i) to fix a new mutually agreeable date for carrying out further tests on the Discovery Package on the same terms and conditions as the retest; or (ii) to accept the Discovery Package subject to an abatement of the Fees, such abatement to be an amount that is reasonable and proportional to the non-conformance, taking into account the circumstances.
- c) Sponsor shall notify Wiley in writing of any Defects arising subsequent to Acceptance as soon as reasonably possible, and no more than ten (10) days within discovery of such Defects, and Sponsor shall provide Wiley with all information as to the nature of the



Defect, the audience and the key impact details. Wiley will use commercially reasonable endeavours to fix Defects within time frames that are reasonable in light of commercially reasonable industry practice taking into account the severity of the Defect and its impact on the Sponsor or its Users. There will be no charge to the Sponsor for fixing of Defects during the Term. Resolution of any service issue which does not fall under the definition of Defect may be chargeable at Wiley's reasonable discretion. Due to the nature of technology, Wiley does not guarantee that all Defects will be repairable and in the event that it is not possible to repair a Defect, Wiley shall inform the Sponsor and discuss in good faith the next steps with the Sponsor to achieve the outcomes for the Discovery Package as anticipated.

5. Designated Contacts

Both parties agree to appoint Designated Contacts as set out in the Term Sheet who will be primarily responsible for communications and liaison between the parties in a prompt fashion and who will have the necessary authority to make day-to-day decisions. Any changes to the Designated Contacts must be notified in writing to the other party promptly.

6. Change Control Procedure

Any changes or additions to the Discovery Package Specification or to the Services must be agreed to in writing by the parties. Changes may be subject to an additional fee. Each agreed change or addition shall be documented in writing and shall include, without limitation, any revised or new milestone delivery dates, costs implications, any new, additional or custom features or functionality required, and any new or revised testing and acceptance criteria for the change.

7. Intellectual Property Rights

- a) Each party grants the other the right to use its name, logo(s), trademarks and trade name(s) in connection with the publication, licensing, marketing and promotion of the Discovery Package and recognizes that it has no rights in such name, logo(s), trademarks or trade name(s) of the other party except as provided by this Agreement. The parties shall agree upon the appearance and placement of specific branding in writing prior to the Launch Date.
- b) As between the parties, Wiley or its licensors shall own or retain all Intellectual Property Rights in and to any software, source code and developer tools and processes used in the development of the Discovery Package, along with any updates, upgrades, modifications or enhancements, and the Sponsor makes no claim thereto. As between the parties, Wiley or its licensors shall own all Intellectual Property Rights in and to any



content provided by or on behalf of Wiley for upload to the Discovery Package ("Wiley Content"), subject to any rights of third parties. This content can include: infographics, video abstracts, KOL interviews, and/or podcasts.

- c) The Sponsor shall retain all right, title and interest in and to the contributions provided by the Sponsor which are uploaded or appear on the Discovery Package ("Sponsor Content") subject to any rights of third parties. The Sponsor hereby grants Wiley a nonexclusive licence during the Term of this Agreement to display and communicate to the public the Sponsor Content for the purposes of developing and providing the Discovery Package to any Users.
- d) Subject to all the terms and conditions of this Agreement, Wiley hereby grants to the Sponsor an exclusive license to grant access to the Discovery Package to the Users during the Term of the Agreement. Subject to the foregoing provision, nothing in this Agreement grants the Sponsor the right to reproduce, adapt or utilise any Discovery Package Content (that is not Sponsor Content) or technology in any other form or for any other purpose other than the Discovery Package.
- e) Wiley shall own the Discovery Package Domain Names as set out in the Term Sheet. The owner of the Domain Names shall be responsible for maintaining the domain names during the Term unless otherwise agreed in writing by the parties.

8. Site Content

- a) Content shall be updated post Launch Date as set out in the Term Sheet.
- b) Wiley may remove any of the Discovery Package Content or may restrict access to the Discovery Package if there is (i) a take down notice or a legal claim in connection with the Discovery Package or any of the Discovery Package Content or Sponsor Generated Content; or (ii) if, in Wiley's reasonable judgment, the continued availability of the Discovery Package may result in legal liability. Where such content originates from Wiley, Wiley shall use all commercially reasonable endeavours to find replacement content for any removed Discovery Package Content and to reactivate the Discovery Package as soon as is reasonably practicable thereafter to minimise downtime.

9. Discovery Package Terms of Use

The Discovery Package shall be subject to Discovery Package terms and conditions of use, which shall be prepared by Wiley unless otherwise agreed between the parties. The Discovery Package terms and conditions of use shall identify the provider of the Discovery Package in accordance with applicable law. Users must agree to Wiley's privacy policy, located at https://www.wiley.com/en-us/privacy and updated from time to



time, prior to accessing the Discovery Package. Wiley shall have the right to terminate or restrict access to the Discovery Package to Users who breach the Discovery Package terms and conditions of use.

10. Financial Arrangements

- a) The Sponsor shall pay to Wiley the Fees as set out in the Term Sheet.
- b) All charges are exclusive of any VAT, sales or turnover tax in any applicable jurisdiction, which if applicable, is payable in addition. Fees shall be free from and clear of any other taxes imposed by any tax authority and if, for some reason, the Fees are subject to any withholding tax, then Sponsor is liable to pay such tax and Wiley will receive the full Fees as defined in this Agreement.
- c) Wiley shall issue an invoice in respect of the Fees together with any applicable VAT or sales tax and all invoices shall be payable by the Sponsor within 30 days of the date of the invoice.
- d) If the Sponsor fails to make any payment due to Wiley under this Agreement by the due date of payment, then, without limiting Wiley's remedies, the Sponsor shall pay interest on the overdue amount at a rate which shall be the lesser of: (i) 0.5% per month, such interest to accrue on a daily basis from the due date until actual payment of the overdue amount, whether before or after judgment; or (ii) any relevant maximum statutory rate allowable in the jurisdiction where the Wiley entity is located, such interest to accrue in accordance with the relevant statutory provisions. The Sponsor shall pay the interest together with the overdue amount.
- e) In addition to any other remedies under this Agreement, Wiley shall be entitled to suspend the provision of the development, license and hosting of the Discovery Package in the event that the Sponsor does not make payment of any outstanding invoices within 14 days' notice in writing that payment is overdue.

11. Confidentiality

- a) Any and all information disclosed by a party to the other party in connection with this Agreement that is marked "confidential," "proprietary" or some other manner to indicate its confidential nature and any and all information that is clearly confidential by its nature is "Confidential Information". The terms and conditions of this Agreement shall also be deemed to be Confidential Information.
- b) Confidential Information will only be used for the purposes contemplated under this Agreement by such parties' employees, subcontractors and consultants to the extent



required to comply with this Agreement. The receiving party will use the same degree of care to avoid disclosure that it would use to maintain the confidentiality of its own information and in no case use less than a reasonable degree of care. Neither party will disclose, use, reproduce, duplicate, modify or disseminate any Confidential Information provided herein, other than as expressly permitted by this Agreement. A party's obligation to maintain the confidentiality of the Confidential Information under this Section will survive any termination or expiration of the Agreement and will extend for 5 years from the date of disclosure.

c) Neither party will have any obligation to maintain the confidentiality of Confidential Information that (i) is known to or is rightfully received from a third party prior to its receipt from disclosing party without breach of any confidence by that third party; (ii) is or has been publicly disclosed without any obligation to maintain such information in confidence; or (iii) is Confidential Information that is required to be provided by governmental or judicial order, provided that, where permitted, the receiving party gives the disclosing party prompt notice of such order, gives disclosing party reasonable opportunity to contest or modify such order at disclosing party's sole expense, and complies with any protective order (or equivalent) imposed on such disclosure.

12. Term and Termination

- a) Subject to the provision of this Section, this Agreement shall commence on the Effective Date and shall continue in force for the Term (including any Renewal Term).
- b) Without affecting any other right or remedy available to it, either party may terminate this Agreement with immediate effect by giving written notice to the other party if: (i) the other party fails to pay any amount due under this Agreement on the due date for payment and remains in default not less than 30 days after being notified in writing to make such payment; (ii) the other party commits a material breach of any term of this Agreement which breach is irremediable or (if such breach is remediable) fails to remedy that breach within a period of 30 days after being notified in writing to do so; or (iii) the other party is unable to pay its debts as they fall due; or an application, resolution or petition is made in respect of the winding up of the other party other than in connection with a solvent reconstruction or amalgamation of that party; or an administrator, receiver liquidator or other person is appointed over the assets of the other party or a creditor or other person is entitled to make such an appointment; or any other event occurs or proceeding is taken with respect to the other party in any jurisdiction which has an effect equivalent or similar to any of the events mentioned in this Section 13.
- c) If the Sponsor is responsible for a delay of more than 60 days in completing an assigned task as set out in this Agreement or an agreed project plan, Wiley shall be



entitled to issue a notice to the Sponsor in writing notifying the Sponsor of Wiley's intent to immediately stop work on the Discovery Package, unless the Sponsor completes the specified task in relation to the Discovery Package within (7) seven days of Wiley's notice. If the Sponsor does not complete this task within this time period, Wiley shall have the option to cancel the Agreement on giving the Sponsor an additional (7) seven days' notice in writing, and the date (7) seven days from the issuance of such notice shall be the 'Cancellation Effective Date'. Wiley also has the option to suspend work on the Discovery Package for a period of time, in Wiley's discretion, and if notified in future the Sponsor wishes to resume the Discovery Package then Wiley shall be entitled to revise its Fee and other costs to complete the remainder of the Discovery Package in Wiley's reasonable discretion to reflect current costs and rates as a condition of recommencing work on the project.

- d) If the Sponsor wishes to cancel this Agreement during the Term, the Sponsor shall give Wiley 90 days' notice in writing, and the date which is 90 days from the issuance of such notice shall be deemed the "Cancellation Effective Date".
- e) On cancellation: (i) if such Cancellation Effective Date is prior to the Launch Date or deemed Launch Date, all amounts paid or payable by the Sponsor prior to the Cancellation Effective Date shall be non-refundable and if any invoiced amounts remain unpaid they shall become immediately due and owing. In addition, the Sponsor shall be liable to reimburse Wiley for all third-party costs incurred and any of Wiley's own services rendered and not invoiced. (ii) If such Cancellation Effective Date occurs after the Launch Date or deemed Launch Date, the Sponsor shall be liable to pay to Wiley all amounts payable pursuant to this Agreement as if the Agreement had been fully performed and on receipt of an invoice from Wiley for the remaining amounts, and shall pay all such amounts in accordance with the invoice.
- f) Following the termination or expiration of this Agreement, the Discovery Package shall be removed from hosting on the internet and any and all licenses granted by Wiley or the Sponsor to the other party pursuant to this Agreement shall terminate. Each party shall return to the other any Confidential Information and Discovery Package Content received for the purpose of this Agreement.
- g) Any provision of this Agreement that expressly or by implication is intended to come into or continue in force on or after termination or expiry of this Agreement shall continue in full force and effect.
- h) Termination or expiry of this Agreement shall not affect any rights, remedies, obligations or liabilities of the parties that have accrued up to the date of termination or expiry,



including the right to claim damages in respect of any breach of the Agreement which existed at or before the date of termination or expiry.

13. Warranties and Indemnities

- a) Each party warrants and represents that it has the right and authority to enter into and perform this Agreement.
- b) Wiley represents and warrants that: (i) it has the right and authority to make the Discovery Package available to the public; (ii) the Discovery Package and any Wiley Content (excluding any User Generated Content or open source software or other thirdparty licensed software incorporated into the Discovery Package) shall not infringe upon or violate any Intellectual Property Rights, any obligation of confidentiality, any right of privacy or other proprietary right of any third party or contain any libellous matter; and (iii) the Discovery Package will perform substantially in accordance with the Discovery Package Specifications.
- c) The sole remedy for a breach of Wiley's warranty in Section 13(b)(iii) shall be the correction of any Defects in accordance with Section 4 of this Agreement.
- d) Except for the warranties set out this Section 13 or where required by law, the Discovery Package and all Discovery Package Content provided by Wiley are provided on an 'as is' basis, without warranties of any kind, either express or implied, including, but not limited to, warranties of title, or implied warranties of merchantability or fitness for a particular purpose and use of the Discovery Package and all materials shall be at the Discovery Package User's own risk. The parties acknowledge that access to the Discovery Package may be interrupted and the Discovery Package may not be error free.
- e) Any open source software or third-party software that is incorporated into the Discovery Package may be used in accordance with the terms and conditions of the specific license under which the relevant software is distributed, but is provided 'as is'.
- f) Wiley shall indemnify and hold the Sponsor harmless from and against any damages, costs and fees (including reasonable attorney's fees) resulting from any third party substantiated claim or judgment awarded against Sponsor and directly arising from a breach of Wiley's warranties set out in Sections 13(a), 13(b) (i) or 13(b)(ii). This indemnity shall survive termination or expiration of the Agreement and shall apply to any substantiated claim brought or judgment awarded within 1 year of termination or expiration. This indemnity shall not apply if the claim or judgment involves (i) specifications provided by Sponsor, or content which is Sponsor Content or User



- Generated Content, (ii) where Discovery Package Content has been edited or adapted by the Sponsor, (iii) where Discovery Package Content is used in a manner not permitted under this Agreement, or (iv) if the Sponsor has failed to comply with other material terms of this Agreement or reasonable instructions.
- g) The Sponsor warrants and represents that: (i) It shall comply with all statutes, statutory instruments, regulations, binding codes, rules and orders made under any statute or directive in the country or countries where the Discovery Package's intended audience is based, which affect the Discovery Package, the Discovery Package Content (insofar as it is Sponsor Content), use of the Discovery Package (including but not limited to marketing, promotion and advertising of the Sponsor's products and services) or the Sponsor's performance of any obligations under this Agreement. The Sponsor acknowledges that it will be responsible for obtaining any required regulatory approvals or licenses; and (ii) the Sponsor Content (excluding any User Generated Content) shall not infringe upon or violate any Intellectual Property Rights, any obligation of confidentiality, any right of privacy or other proprietary right of any third party or contain material which is inaccurate, obscene, indecent, pornographic, seditious, offensive, threatening, liable to incite racial hatred or acts of terrorism, is menacing or blasphemous.
- h) The Sponsor shall indemnify and hold Wiley harmless from and against any damages, costs and fees (including reasonable attorney's fees) resulting from any breach of the Sponsor's warranties or representations under this Agreement.

14. Limitation of Liability

- a) Neither party excludes or limits liability to the other party for fraud or fraudulent misrepresentation, death or personal injury caused by its negligence or any matter for which it would be unlawful for the parties to exclude liability.
- b) Aside from the indemnification obligations of either party, neither party shall be liable for any loss of profit (whether direct or indirect), anticipated profits (whether direct or indirect), anticipated savings (whether direct or indirect), indirect, incidental, special, consequential or punitive damages. Subject to section 14.a) and the indemnification obligations as set out in this Agreement, each party's aggregate liability in respect of claims based on events in any calendar year, whether in contract, tort (including negligence and breach of statutory duty howsoever arising), misrepresentation (whether innocent or negligent), restitution or otherwise, arising in connection with the performance or contemplated performance of this agreement or any collateral contract shall be limited to the greater of: the total Fees actually paid or payable by the Sponsor



during the Term pursuant to this Agreement or US \$50,000 or its equivalent in Euros, pounds Sterling or other agreed currency.

15. Insurance

Each party shall, at its sole cost and expense, procure and maintain throughout the term of this Agreement adequate insurance form a reputable provider to cover its obligations under this Agreement.

16. Notices

All notices and requests in connection with this Agreement shall be made in writing and shall be treated as given when (i) personally delivered, (ii) sent by facsimile (provided a confirmatory hard copy is sent by courier or first class post on the date of transmission); (iii) by email (with delivery receipt requested) at the time of receipt of the delivery receipt message; (iv) sent by internationally recognized overnight courier service, with written verification of receipt; or (v) mailed, postage prepaid by certified or registered mail, return receipt requested, to the party to be notified, to the Designated Contacts.

17. General

- a) Neither this Agreement nor any terms and conditions contained in this Agreement, will be construed as creating a partnership, joint venture, agency relationship or as granting a franchise.
- b) If any provision of this Agreement will be held by court of competent jurisdiction to be illegal, invalid, or unenforceable, the remaining provisions will remain in full force and effect and such illegal, invalid or unenforceable provision will be replaced with a provision that is legal, valid and enforceable and most closely reflects the intent of the parties. No waiver of any breach of any provision of this Agreement will constitute a waiver of any prior, concurrent or subsequent breach of the same or any other provisions hereof, and no waiver will be effective unless made in writing and signed by an authorized representative of the waiving party.
- c) Notwithstanding any other term in this Agreement, neither Party's delay or failure to perform any provision of this Agreement due to Force Majeure will be deemed to be, or to give rise to, a breach of this Agreement. The Party claiming Force Majeure will provide written notice of the circumstances (where possible) and will be entitled to a reasonable extension of time for performing such obligations. Where Wiley is claiming Force Majeure, Wiley will be entitled to implement a reasonable alternative where practical under the circumstances, and if its inability to perform continues for more than 30 days or it is inadvisable or commercially impractical to perform due to Force Majeure, Wiley may terminate the Agreement without penalty or charge, on written notice, and Wiley's performance will be fully excused. "Force Majeure" means circumstances



beyond the control of either Party (including, without limitation, war; civil disorder; strike; flood; fire; storm; accident; terrorism; governmental restriction; infectious disease; epidemic; pandemic; public health emergency; embargo; power, telecommunications or Internet failures; damage to or destruction of any network facilities; the enactment of any law, executive order, or judicial decree; or any other circumstance beyond a Party's control whether similar or dissimilar to the foregoing).

- d) Wiley may assign this Agreement to its successors, subsidiaries or assigns and may subcontract and sub-license its rights and responsibilities under this Agreement. This Agreement may not be assigned by the Sponsor except with the prior written consent of Wiley.
- e) This Agreement, including the Term Sheet and the Terms and Conditions constitute the entire agreement between the parties with respect to this subject matter and supersede all prior and contemporaneous agreements or communications. The parties acknowledge that this Agreement has not been entered into wholly or partly in reliance on, nor has either party been given, any warranty, statement, promise or representation by the other or on its behalf other than as expressly set out in this Agreement. Each party agrees that the only rights and remedies available to it arising out of or in connection with any warranties, statements, promises or representations will be for breach of contract and irrevocably and unconditionally waives any right it may have to any claims, rights or remedies including any right to rescind this Agreement which it might otherwise have had in relation to them. Nothing in this Section 17 will exclude any liability in respect of misrepresentations made fraudulently.
- f) Neither the Terms and Conditions nor the Term Sheet may be modified except by written agreement dated subsequent to the date of this Agreement and signed by the parties' respective duly authorized representatives. The parties agree that if there is any conflict between this Agreement and any subsequent amendment signed by the parties, the terms of the Agreement shall govern unless such amendment terms and conditions clearly indicate that they are intended to supersede the Agreement. In the event of any inconsistency between the Term Sheet and the Terms and Conditions of the Agreement, the Term Sheet shall apply where these are expressed to expressly override the Terms and Conditions.
- g) This Agreement may be executed in any number of counterparts, each of which when so executed will be deemed to be an original, and all of which taken together will constitute on and the same Agreement. Delivery of an executed counterpart of this Agreement by facsimile transmission or PDF will be effective as delivery of an originally executed counterpart of this Agreement.



h)	The Parties shall attempt in good faith to resolve any disputes arising between them and may, if both Parties agree, refer any unresolved disputes to mediation. This Agreement shall be construed and interpreted only pursuant to the laws of England and Wales and the Parties submit to the exclusive jurisdiction of the English courts.

